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**Insurance Agent Resume Sample**

1660 Red Hawk Road,

Los Angeles, CA 55704

(720)-838-4118

dan.joseph@hotmail.com

Motivated Insurance Agent with over 8 years of experience in sales and customer relations. Seeking to leverage proven sales experience and achievements into the open management role in your company. Possess a Bachelor’s in Economics and an Insurance Sales License in California.

# Professional Experience

## monarch insurance, Los Angeles, CA

## Senior Insurance Sales Agent, October 2010 – Present

* Achieve or exceed target insurance sales quota of $20,000/mo consistently, surpassing 95% of co-workers
* Sell a variety of insurance products to businesses and individuals, achieving a 25% success rate in selling extra coverage
* Answer any questions or concerns policy holders have with their insurance claims
* Explain features of polices and both advantages and disadvantages of various policies
* Inspect 5-10 properties per month, examine general conditions, type of construction, age, and other characteristics to calculate insurance risks
* Customize insurance programs to suit individual customers, often covering a variety of risks

## freEdom life, Los angeles, CA

## Insurance Sales Agent, July 2008 – October 2010

* Sent reminders of premium payments and notified customers of any rate changes
* Sold auto, homeowner’s, and life insurance to new customers and upgraded policies for established customers
* Explained coverage options to the customers, using a self-made presentation that became company standard
* Presented claims for insurance benefits when dealing with auto accidents and natural disasters
* Monitored insurance claims to ensure they were settled equitably for both client and insurer

# Education

## VIKING UNIVERSITY, MINNEAPOLIS, MN

Bachelor of Arts in Economics, June 2006

* Graduated with Honors
* Dean’s List, 2004 – 2006

# Additional Skills

* Experience with Microsoft Office and Insly insurance software
* Excellent customer service and relation skills
* Exceptional sales skills with auto, life, and homeowner’s insurance

# Certifications (Licenses)

* Insurance Sales License, Los Angeles, CA 2006 – Present

Hello, Job Seeker!

If you’re struggling to write your resume, **don’t worry.** You’re in good company – everyone has difficulties making a resume. For a high quality resume that will help you land more interviews, we recommend [consulting the certified experts at Resume Writer Direct](https://resumewriterdirect.com/?utm_source=MSWord_Rez_Samples&utm_medium=RWD_Link_2&utm_campaign=MSWord_Download_Push).

Or, here’s some other content that might help you finish your resume.

* [Free Resume Builder](https://resumecompanion.com/?utm_source=MSWord_Rez_Samples&utm_medium=Rez_Builder_Link&utm_campaign=MSWord_Download_Push)
* [How to Write a Resume](https://resumecompanion.com/how-to-write-a-resume/?utm_source=MSWord_Rez_Samples&utm_medium=Rez_How_To_Link&utm_campaign=MSWord_Download_Push)
* [Resume Samples by Industry](https://resumecompanion.com/resume-examples/?utm_source=MSWord_Rez_Samples&utm_medium=Rez_Samples_Link&utm_campaign=MSWord_Download_Push)

Oh, and by the way, you’re also going to need a cover letter.

* [Cover Letter Builder](https://resumecompanion.com/cover-letter-builder/?utm_source=MSWord_Rez_Samples&utm_medium=CL_Builder_Link&utm_campaign=MSWord_Download_Push)
* [How to Write a Cover Letter](https://resumecompanion.com/how-to-write-a-cover-letter/?utm_source=MSWord_Rez_Samples&utm_medium=CL_How_To_Link&utm_campaign=MSWord_Download_Push)
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