**SALES ASSOCIATE RESUME**

(xxx)-xxx-xxxx | your@email.com | 123 Your Address, City, State, Zip Code

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**CAREER OBJECTIVE**

Sales associate of eight years, working at both Trader Joe’s and Bed Bath & Beyond in a variety of retail roles. An innate ability to connect with customers has helped me thrive in these environments, where I’ve been able to boost sales and strengthen brand loyalty by providing quality service. My commitment to customers and a passion for the retail industry will help me transition comfortably to your team, and quickly become an asset to your business.

**PROFESSIONAL EXPERIENCE**

**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

BED BATH & BEYOND, Boston, MA September 2012 - Present

*Store Associate*

* Connect hundreds of customers to quality products on a daily basis
* Restock shelves and help maintain organization of a 45,000 square foot retail store
* Responsible for training five to ten new cashiers annually
* Consistently broke monthly sales goals by 20% upselling vintage bedsheets
* Member of Bed Bath & Beyond’s 2015 top-earning branch
* Customer Service Employee of the Year, 2014

TRADER JOE’S,Gloucester, MA September 2009 – August 2012

*Sales Associate*

* Recommended food and beverages based on customer preferences, and used my expert knowledge to educate them on cooking techniques & drink pairings
* Used holiday decorations and improved store signage, helping us eclipse holiday sales goals by 15%
* Cashed out registers of $2,000 dollars each day before leaving
* Built a strong rapport with customers by helping them package, transport and move their purchases to their vehicle multiple times per day
* Perfect attendance records three years straight
* Employee of the month in January 2010 and September 2011

**EDUCATION**

**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

Bachelor of Science in Business, BOSTON COLLEGE, Chestnut Hill, MA August 2010

Graduated Magna Cum Laude | Captain of the mock trial team

**ADDITIONAL SKILLS**

**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

* Microsoft Office Suite, Microsoft Outlook, 100 WPM
* Native English speaker, conversational Spanish
* Inventory & Point of Sales Software (Quickbooks & MyTime)